



<https://www.newtoncolmore.com/job/sales-director-biotechnology-oxford/>

Sales Director – Biotechnology Systems

Description

Sales Director – Biotechnology – Oxford

A growing biotech in Oxfordshire is looking to hire their first Sales Director to drive the company's commercial goals forward.

This biotechnology company has developed several cutting-edge instruments and technologies that aim to significantly improve efficiency, accuracy, and performance within biomedicine. After perfecting this technology, they are now searching for a sales director to join the team and help them hit their commercial goals and to develop new sales strategies.

As the sales director you will be responsible for the design and implementation of sales strategies that aim to establish and expand the company's presence in the market, globally. You will also be building and managing the company's distribution network across several territories.

Initially you will be reporting directly to the CEO, with scope for this role to become a C-suite level position based on your success. As is the potential to recruit, build and lead a sales team across Europe and the US.

To be considered for this exciting role you will need to have the following;

- Experience with scientific instrumentation and systems sales, ideally within cell biology.
- A degree in a life sciences subject, coupled with an understanding of strategic and relationship selling approaches.
- Any prior experience with managing distributors would be beneficial but not essential.

The company are offering competitive salaries tailored to you, coupled with a strong benefits package as well as excellent growth opportunities in a fast-growing company. They will provide you with all the tools you need to make this role a success.

For more details enter the recruitment process now and make an application. A consultant in the team at NC will then be in touch to discuss the role fully.

Newton Colmore Consulting is a specialist recruitment consultancy operating within the medical devices and scientific engineering sectors. We conduct bespoke searches for our clients across the globe. We are continually running searches across R&D so take a look at our open roles on our website.

Hiring organization

Newton Colmore Consulting Ltd

Employment Type

Full-time

Beginning of employment

ASAP

Duration of employment

Permanent

Industry

Biotechnology

Job Location

Oxford

Working Hours

Monday to Friday

Date posted

10th June 2022

Valid through

27.09.2022

Apply below or email directly:
matthew.lowdon@newtoncolmore.com