



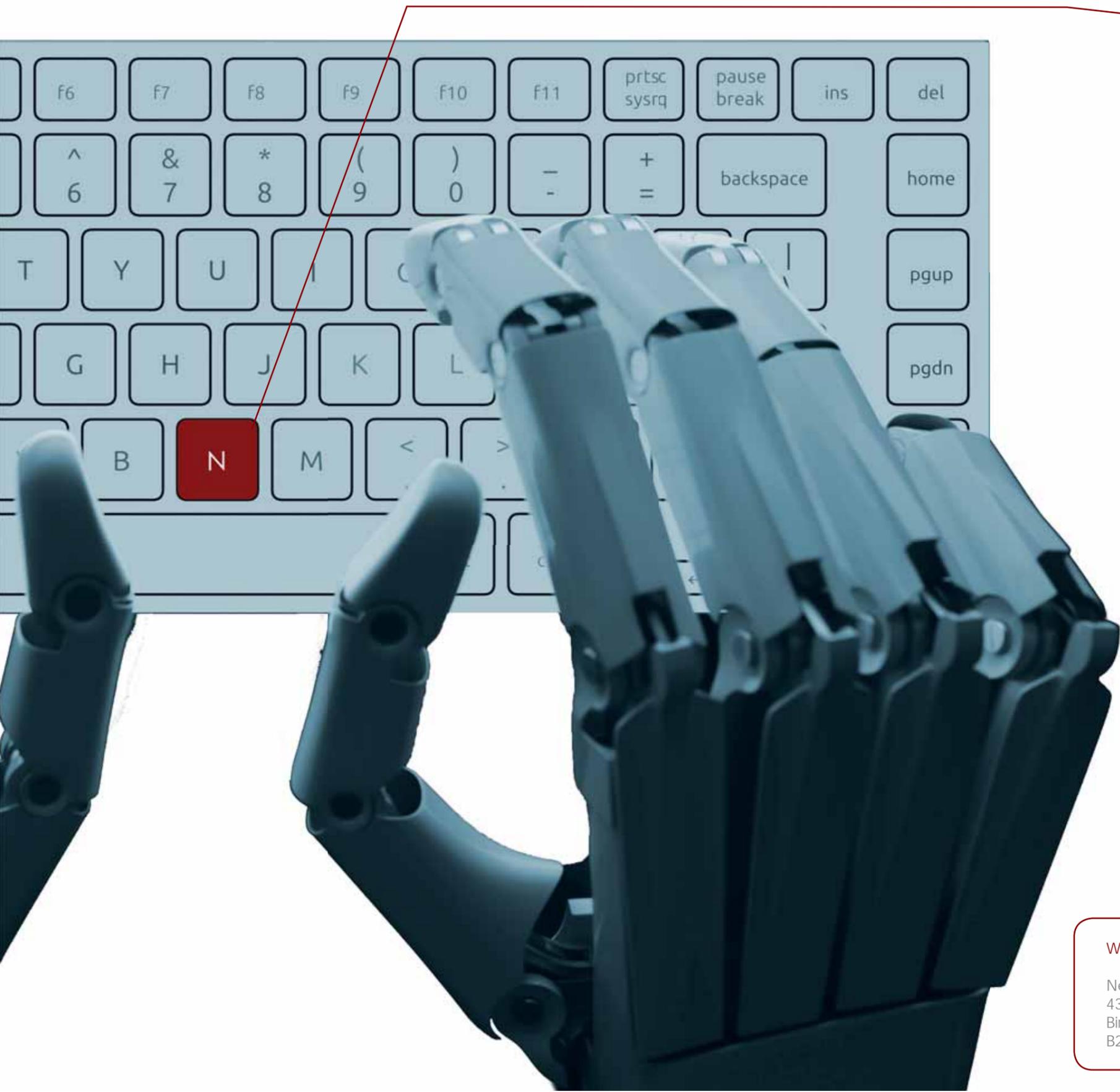
**Newton
Colmore**

consulting

PROUD TO OFFER A
DEDICATED AND TAILORED
RECRUITMENT SERVICE

Medical Devices
Scientific Engineering
and Science





Newton Colmore Consulting was established in 2015, offering a dedicated and tailored recruitment service to the Medical Devices, Scientific Engineering and Science sectors.

After recruiting specifically for these sectors since early 2009 company founders, Andrew Welsh and Matthew Lowdon, decided to set up their own recruitment consultancy to better match their clients and candidates needs.

It is a focus of Newton Colmore Consulting to build lasting relationships with our clients and candidates by offering industry specific knowledge and expertise as well as providing an industry-leading service. We achieve this by working closely with our clients to fully understand their requirements and long term goals, then introducing them to like-minded candidates looking to secure their long term career goals.

Since 2015 our consultants have work on assignments across the UK, Europe and North America, covering all seniorities, from graduate through to director and board level appointments.

We believe that partnering with a sector specialist has a number of benefits;

- We have built an extensive network of relevant candidates throughout our history.
- We can translate and convey your job descriptions effectively and accurately to our candidates.
- Our finger is on the pulse in relation to market trends and conditions.
- We optimise our SEO to attract new applications (we are currently the top result for "medical devices recruitment", something we are very proud of) and;
- We re-invest in technology and candidate attraction services.

Where we are:

Newton Colmore Consulting Ltd
43 Temple Row
Birmingham
B2 5LS

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Email: enquiries@newtoncolmore.com



Newton Colmore Consulting focus on a small number of core markets including medical devices R&D, medical devices sales, robotics development, machine and deep learning, data science, scientific instrumentation and pure science.

We partner with start-ups and scale-ups, through to large multinationals, offering each a tailored service aimed at outperforming our competitors and ensuring our clients secure the best talent in the marketplace.

Within our core markets we cover several key disciplines. Some of our most recent search and selection projects include;

- Mechanical Engineers
- Electronics Engineers
- Software Engineers
- Quality Assurance Engineers
- Regulatory Affairs Specialists
- Project Managers
- Physicists
- Data Scientists
- Machine Learning and Deep Learning
- Quantitative Researchers
- Statistics/Biostatistics
- Industrial Designers/Human Factors
- Product Designers
- Technical Sales/Business Development
- Field Service Engineers





We offer several tailored solutions to our clients, depending on the specific needs of the project. We offer both contingency and retained search services as well our unique Assurance+ product where we can provide an extra safeguard on our introductions for up to 12 months.

Contingency Search - We work with clients on specific projects whereby we utilise our expertise and experience to search the marketplace both quickly and efficiently. Contingency Search is a success based product where we only charge a fee for a successful placement.

Retained Search - This service is primarily aimed towards senior management roles where we partner with our clients on an exclusive basis to complete targeted and focuses assignments. We search the marketplace, create unique advertisement campaigns and explore our extensive network to provide the best possible solution to the requirement. Retained Search is a tailored product where a pre-agreed fee is paid over multiple stages of the process, making the overall fee more manageable.

Assurance+ - The aim of Assurance+ is to provide as much protection and security as you need for your next hire. Assurance+ is a flexible product that allows us to offer a variety of options to make sure that your hiring decisions and indeed our introductions are protected for a pre-determined timeframe. This is an add-on service that can be applied to our other offerings.

RECOMMENDATIONS

We know it can be difficult to choose your next recruitment partner or to trust a consultant to find you your next role but at Newton Colmore Consulting we take our reputation in the market very seriously. As such we regularly ask for recommendations and testimonials from our clients and candidates within the medical devices and scientific sectors and we would like to share some of these with you.



Markos Markides

Matthew had successfully managed my transition to a much more lucrative, exciting and interesting role within the Medical Devices industry. He was extremely helpful and responsive throughout the application and interview process, providing me with invaluable and insightful guidance at all times. He is very professional, experienced and friendly and I would highly recommend him for anyone seeking meaningful career advice and progress

Process Development Engineer at Sphere Medical



Andrew Cowen

Andrew Welsh has provided recruitment services to Biopharma Technology Ltd and Crowthorne Hi Tec Services Ltd for several years recruiting positions from service engineer to sales director. Andrew provides a cost effective, practical and pragmatic solution to recruiting allowing the time impoverished employer to focus on a small number of pre-qualified candidates.

Chairman of Biopharma Group & CHTS



Associate Director

I have no hesitation in recommending Andrew as a technical recruitment consultant. Andrew approached me late in 2013 to introduce me to a Technology and Product Consultancy for a senior role in their Oil & Gas group, understanding clearly both the company's requirements and my own skills and interests.

From my (i.e. a candidate's) perspective Andrew was highly supportive through the recruitment process, explaining both the role and the interview formats well. As a result I am delighted to have recently joined the company; this would not have happened without Andrew's assistance. Overall, highly recommended.

Associate Director at a Technology and Product Consultancy



Cameron Watson

Matthew has been proactive, responsive and generally extremely helpful in my recent search for a role. If it weren't for Matthew I would not have found the exciting and fitting role which I have now secured. He managed all contact between myself and the company and managed my expectations as well as sending me information with which to prepare myself for interview. Thanks for your help!

Analyst - Strategy, Innovation & Process at Cambridge Consultants



R&D Leader

Being after professional opportunities but also networking and career management advises, I had the opportunity to work with Matthew and want to highlight his commitment and engagement.

From a candidate point of view, Matthew is a very professional recruiter as much as a good career adviser, willing to listen, identify profiled opportunities and take care of business over time through a long term relationship.

Matthew provided the support that I was expecting from a quality of service perspective and I strongly recommend Mathew in that regard, this makes him stand out of the crowd vs. the so classical "one-time opportunistic quick money making" recruiters.

R&D Leader in Engineering and Innovation.

MEET THE TEAM

Andrew Welsh

andrew.welsh@newtoncomore.com

Andrew has been recruiting and managing recruitment teams in the Medical Devices, Scientific Engineering, Life Sciences, New Product Development, Human Factors, Regulatory Affairs, Quality Assurance and Field Service Engineering sectors since early 2009.

Over the years Andrew always felt a passion for these sectors due to the interesting nature of the technologies and the way these technologies are lifesaving or improve people's standards of life.

Due to this passion once Andrew and Matthew decided to found their own recruitment consultancy there were no questions on the focus of their services.

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Matthew Lowdon

andrew.welsh@newtoncomore.com

Matthew started his recruitment career in 2011 with a specialist medical devices boutique placing highly skilled R&D engineers, physicists and scientists with international firms and single facility SME's across Europe. Matthew then went on to join a large multinational recruitment organisation to establish a new medical devices division before deciding in January 2015 to start Newton Colmore Consulting, along with Andrew.

Prior to recruitment Matthew cut his teeth in the financial services industry with several roles focusing on investment management research within a number of independent financial advisory firms.

In his spare time Matthew enjoys watching Formula One, playing football, investing and collecting old and rare whisky.

Marina Vlachoutsikou

marina.vlachoutsikou@newtoncomore.com

Marina is from Greece and was working there since the early 2009 in the Insurance industry as a Broker. From 2010 she holds a Bachelor's Degree in Business Administration and in 2014 she moved to the UK in order to study for her Master's Degree in Human Resources at the University of Birmingham.

After gaining substantial experience in Sales and cross-selling related to insurance products, she decided that the time was right to make a shift in her career and join the Recruitment industry. Her innate abilities to interact with people and build and maintain long-lasting relationships with clients are among her driving forces, hence her goals for the future are aligned with Newton Colmore's Consulting visions.

As a former professional athlete and national champion in Synchronised Swimming she loves spending hours at the gym, especially in the pool, while in her free time she cooks for her family and friends, and as she claims cheesecake is her speciality.

